

## planfocus and Zubacx announce their partnership for East-Africa offering state-of-the-art cash optimization and forecasting software to drive cost reduction and process efficiency for commercial banks and cash operators

Planfocus software GmbH, a developing company of Next Generation Cash Cycle Optimization & Forecasting software, is proud to announce its partnership with Zubacx for the East African countries of Uganda, Tanzania, Rwanda, Burundi, Ghana and the Republic of Congo.

Zubacx will act as fully trained partner to planfocus, concentrating on product marketing, implementation, project management and after sales support of the planfocus Cash Cycle Optimizer CCO® software suite. Initially, Zubacx will provide its customers in the African Region and home markets the opportunity to benefit from the state-of-the-art Cash Cycle Optimizer CCO® software suite. This includes the entire CCO® Planner, CCO® Syncro, CCO® Cash Center as well as CCO® Route Planning and Tracking. The Teaming Agreement allows Zubacx to continue to extend its roll out to additional markets in its region.



Planfocus software GmbH is the European market leader in cash forecasting and optimal planning. It optimizes the operation of 65.000+ cash points and is growing rapidly. Its foundation is based on AI forecasting and planning technology, which is particularly important for complex cases like multi-denomination and cash recycler ATMs as well as bank branches/vaults. Typically, CCO® achieves over 25% of operational savings on top of other cash forecasting solutions (CIT costs, cash holding costs, plus improved SLAs). Additionally, their clients achieve an operational performance of up to 5,000 CPs per cash agent (in 4hrs) which is about 5 times the operational performance of other forecasting solutions.

*“The cooperation with Zubacx will strengthen our footprint in the East African market. A strong partnership is key to develop the banking & retail sector and further to deliver our customer value proposition of innovative technology and customer excellence. We are proud to partner with Zubacx to bring our Cash Cycle Optimizer CCO® to our customers around the globe.”*  
**Dr. Joachim Walser – CEO & Co-Founder**

Zubacx Limited is a company headquartered in Kigali, Rwanda with a presence in the other East African countries of Burundi, Tanzania and Uganda, plus Ghana and Gabon, and has been in existence for close to 15 years. The company's product portfolio has evolved over the years from dealing with financial institutions in both the supply and support of hardware and software solutions to other industries, including the hospitality, government and telecom sector. Their offering encompasses border and airport management solutions, remote infrastructure monitoring, digital customer engagement and onboarding, ATM and POS solutions, among others. The company vision is to become a preferred solution provider in the territories within which it operates to enable clients to enhance their operations.

*“Zubacx is proud to be a partner of Planfocus who is the market leader globally in cash cycle solutions. With their extensive experience within the financial and retail sectors, we believe they add value to our existing and potential customers in relation to optimum returns from their assets. This ties in perfectly with the company's overall objective of assured client satisfaction. Their continued investment in R&D also ensures continuing relevance with evolving market dynamics.”*  
**Austin Bareme, CEO**